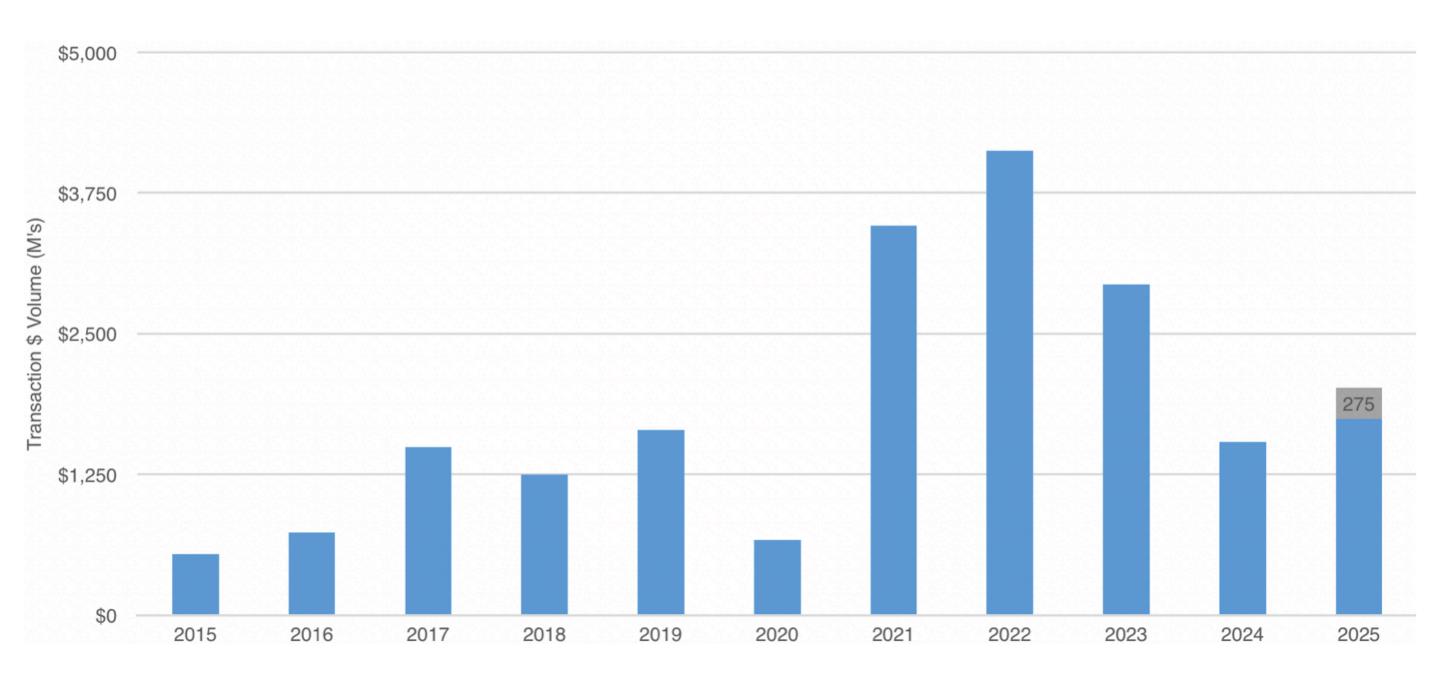
# GTA Industrial Investment Annual Sale Volume

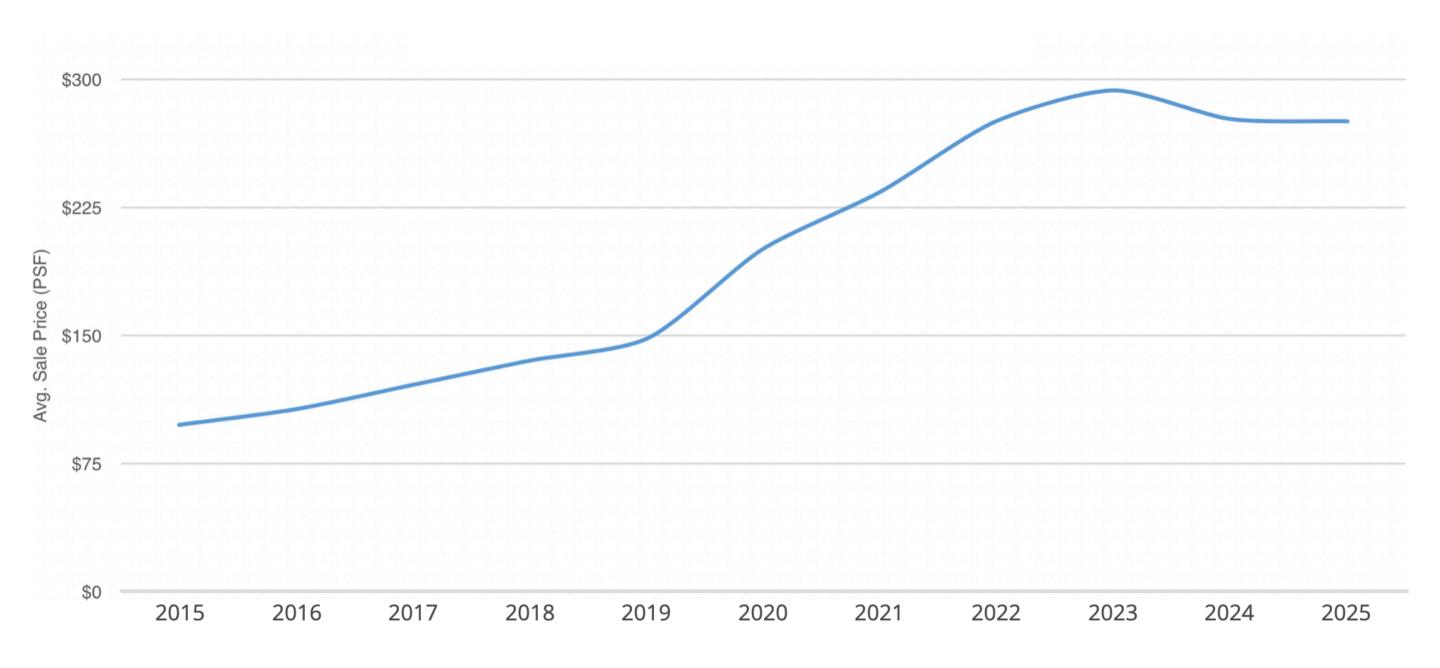


GTA industrial investment market defined as:

- "tenanted property" transactions over 50,000 SF (excluding vacant industrial building sales) in the GTA
- 100% "market" transfers only (excluding partial interest sales and acquisitions/privatizations of holding companies/REITs).



#### GTA Industrial Investment Avg. Sale Price per SF

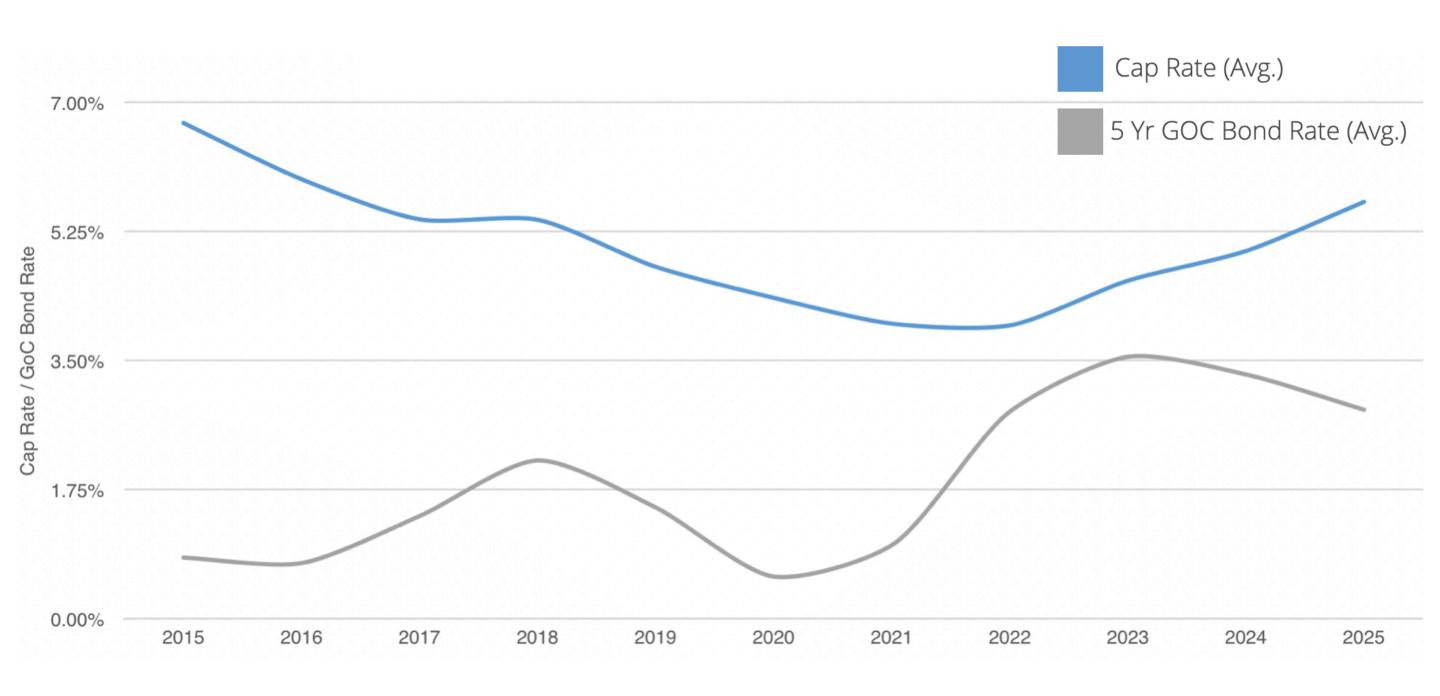


GTA industrial investment market defined as:

- "tenanted property" transactions over 50,000 SF (excluding vacant industrial building sales) in the GTA
- 100% "market" transfers only (excluding partial interest sales and acquisitions/privatizations of holding companies/REITs).



#### GTA Industrial Investment Avg. Cap Rate vs. Avg. 5 Yr GOC Bond Rate

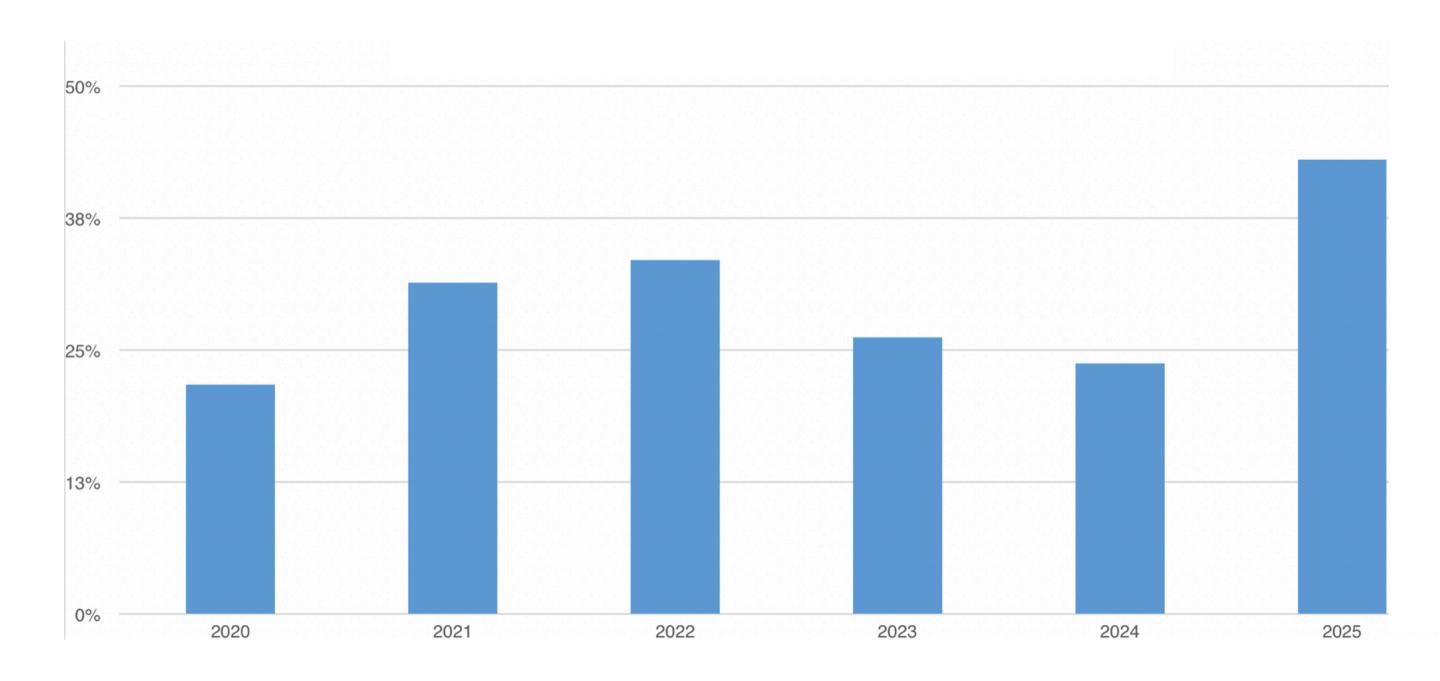


GTA industrial investment market defined as:

- "tenanted property" transactions over 50,000 SF (excluding vacant industrial building sales) in the GTA
- 100% "market" transfers only (excluding partial interest sales and acquisitions/privatizations of holding companies/REITs).



# % of Annual Class A GTA Industrial Investment Volume

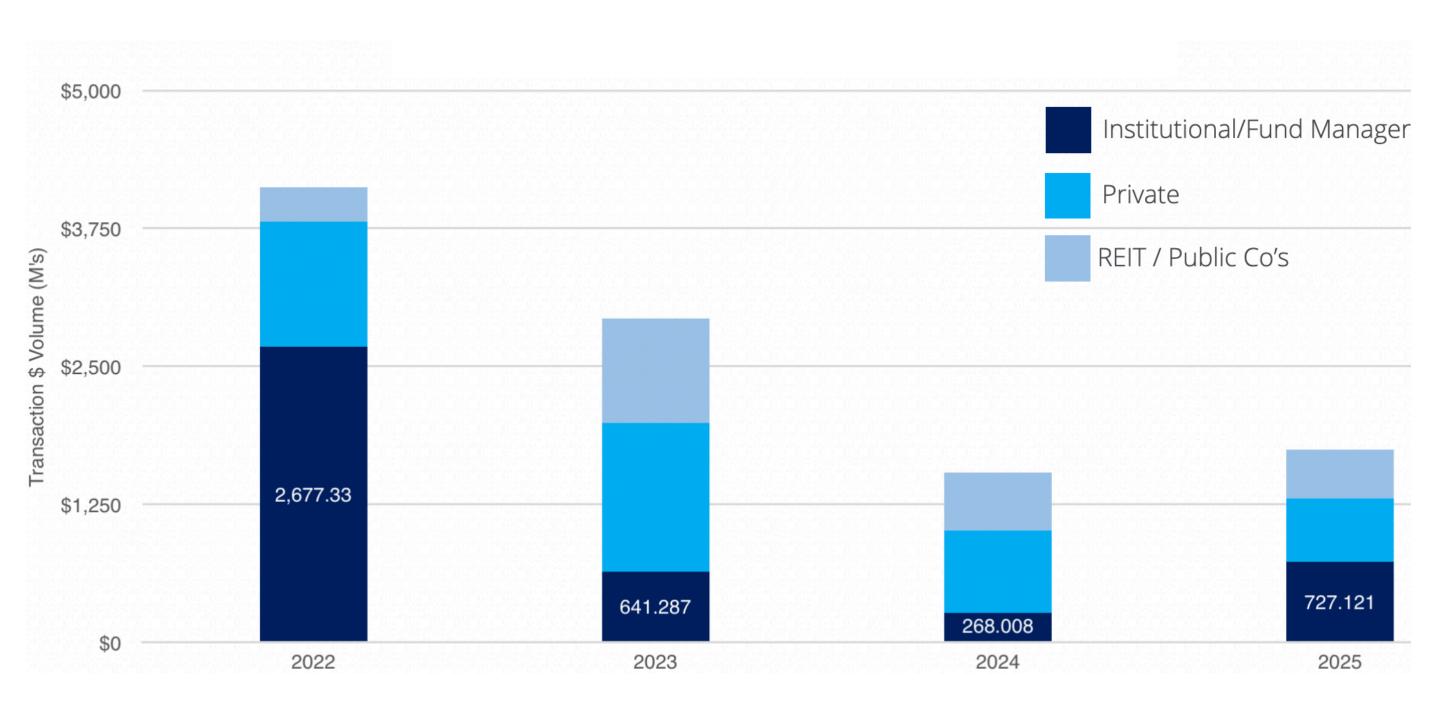


GTA industrial investment market defined as:

- "tenanted property" transactions over 50,000 SF (excluding vacant industrial building sales) in the GTA
- 100% "market" transfers only (excluding partial interest sales and acquisitions/privatizations of holding companies/REITs).



#### GTA Industrial Investment Annual Sale Volume by Investor Type

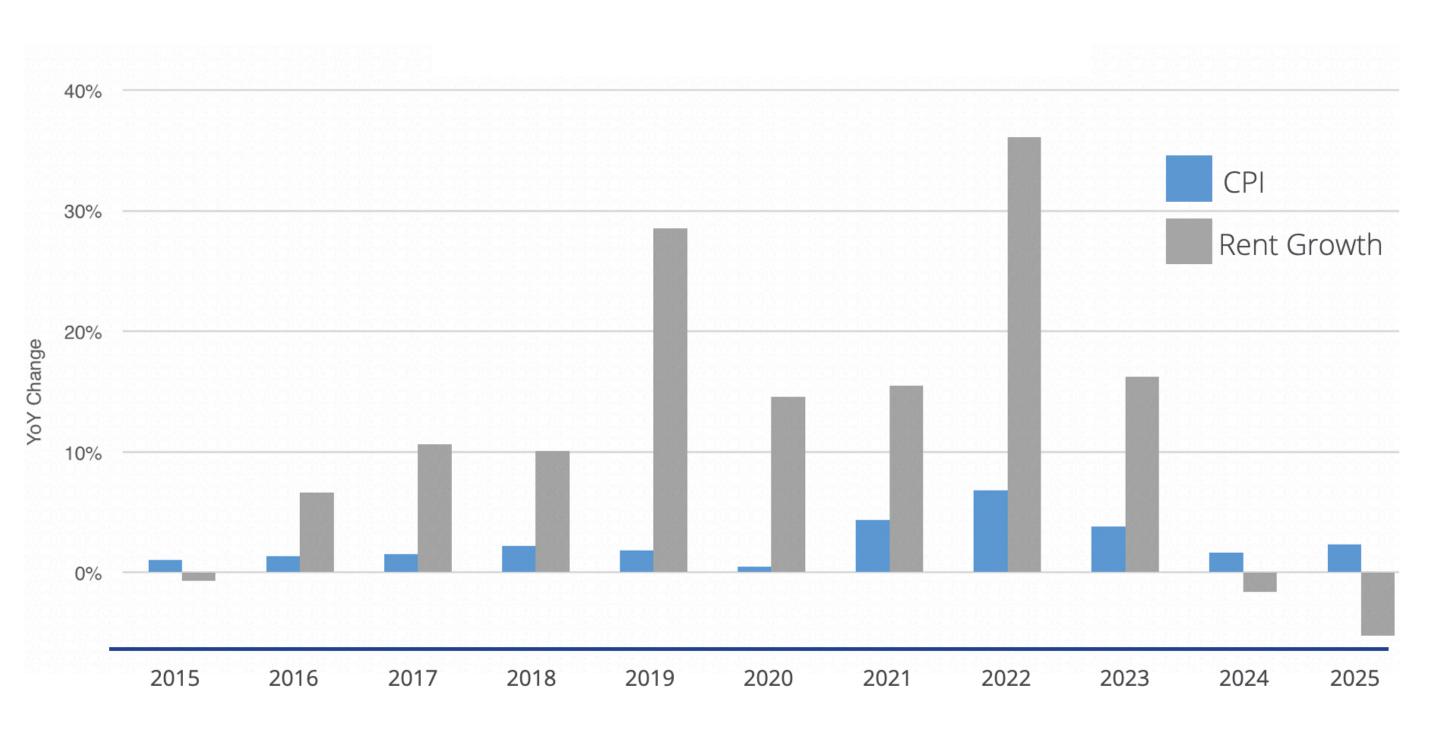


GTA industrial investment market defined as:

- "tenanted property" transactions over 50,000 SF (excluding vacant industrial building sales) in the GTA
- 100% "market" transfers only (excluding partial interest sales and acquisitions/privatizations of holding companies/REITs).



#### YoY Change in GTA Industrial Rental Rates vs. CPI



GTA industrial investment market defined as:

- "tenanted property" transactions over 50,000 SF (excluding vacant industrial building sales) in the GTA
- 100% "market" transfers only (excluding partial interest sales and acquisitions/privatizations of holding companies/REITs).

